

# Social Finance

Engaging more private capital for development

Sietse Wouters  
UBS Optimus Foundation

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# Our value proposition

Cutting edge solutions for UBS clients to increase the scale and effectiveness of their philanthropy



## Expertise

Team of 25 highly experienced professionals



## Client centric approach

Strategic philanthropy and social finance



## Global footprint

Presence in 5 UBS locations around the globe



## Measurable social impact

177 active grants, CHF 158m grants under management, 2.1m children's lives improved



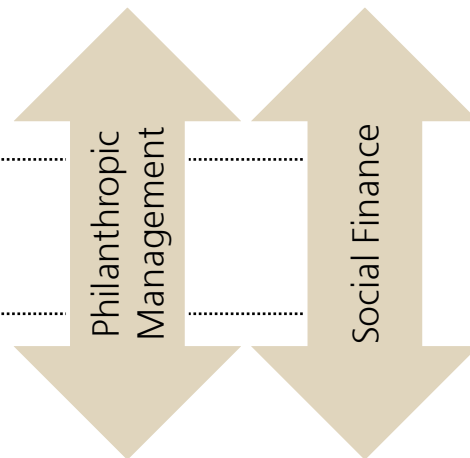
Health



Education



Protection



**100% of donations** go toward helping children – UBS covers all administrative costs

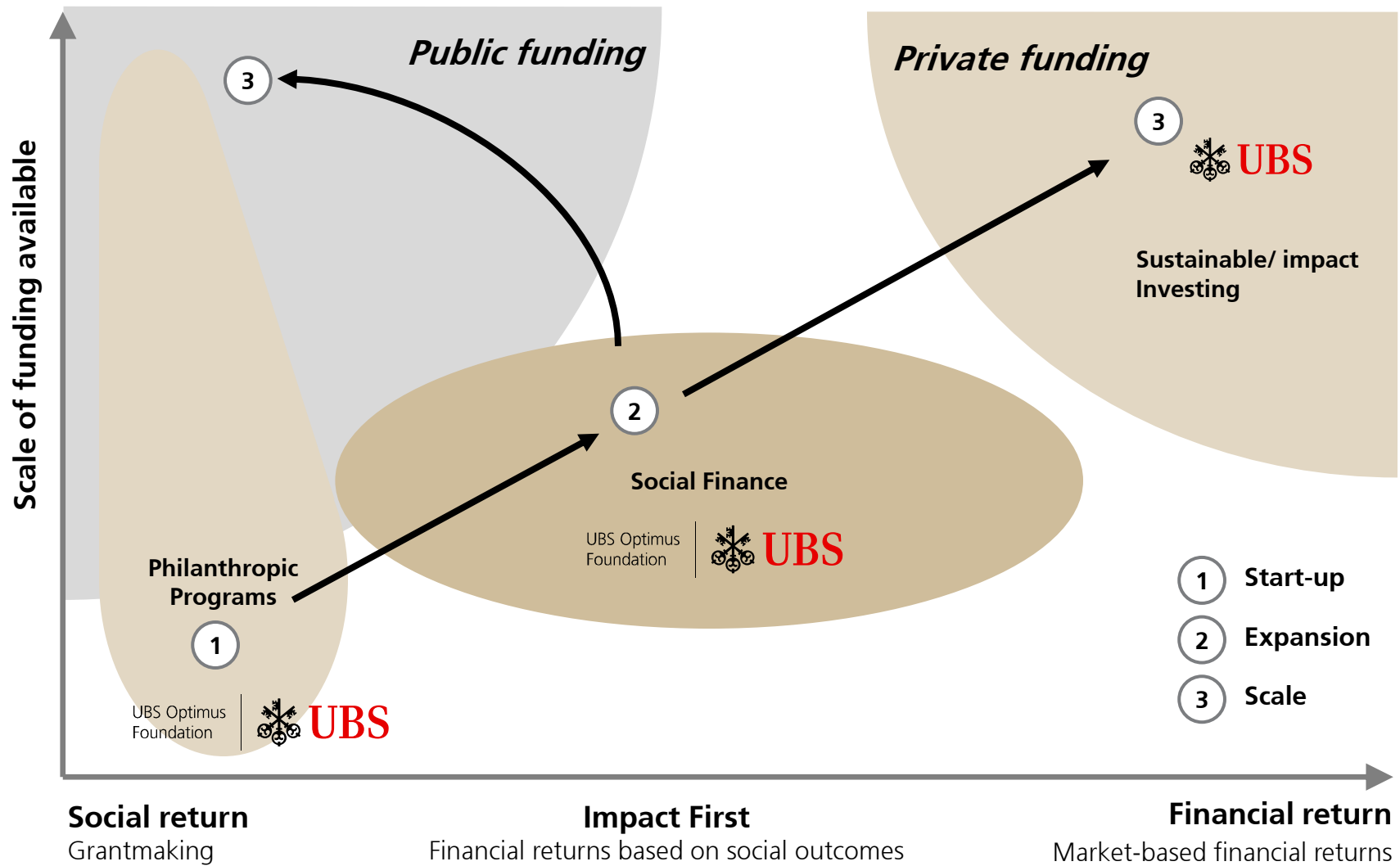
UBS is the **only wealth management firm** with a client-facing foundation and we co-invest with our clients in philanthropy

# Social Finance – paying for outcomes, rather than input

Social Finance programs are an extension to our existing (grant) programs



# Social Finance provides a pathway to scale



# Development Impact Bonds (DIBs)

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DIBs are not Bonds

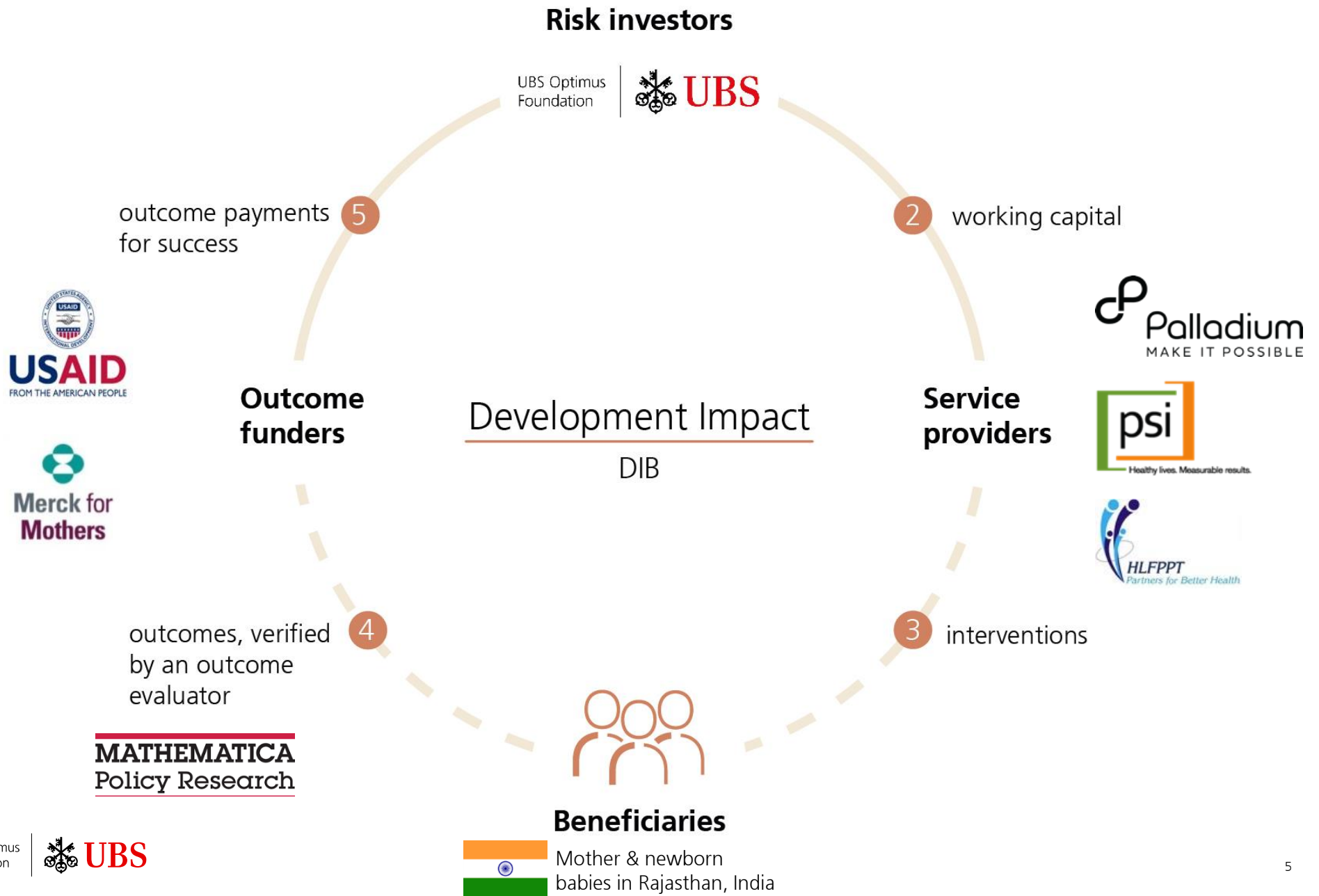
## **DIBs are:**

- Results-based contracts in which working capital is provided upfront by investors
- Outcome funders (donors or government) only pay for results

## **Benefits of a DIB structure**

- Transparency & accountability
- Risk transfer to investors
- Flexibility and innovation in program execution

# Utkrisht Development Impact Bond



# Scaling DIBs into an Outcomes Fund

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- **Benefits** of a larger outcomes fund include:
  - Moving away from a short-term "project-by-project" approach to a longer-term portfolio approach
  - Lowering transaction costs
  - Pooling funding
  - Increasing overall program cash flow efficiency
- Outcomes Fund **works in tandem** with an Investment Fund that provides working capital
  - Considering 2 tranches: Philanthropic tranche (UBS Optimus Foundation) and a "for-profit" and first loss tranche (UBS)

# Contact information

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## **Sietse Wouters**

Program Manager, Innovative Finance

UBS Optimus Foundation

+41 44 234 80 63

[sietse.wouters@ubs.com](mailto:sietse.wouters@ubs.com)

## **UBS Optimus Foundation**

Augustinerhof 1

8001 Zürich

Tel. +41-44-237 83 50

[www.ubs.com/optimus](http://www.ubs.com/optimus)